OTC® International

Team-Led Installation

Keeping execution stable as work moves across the team

Reliable individual work does not automatically create reliable team execution.

Without Shared Execution Rules, commitments depend on handoffs. Priorities collide across roles. Follow-up becomes the mechanism that keeps execution alive.

The question is whether the team has Shared Execution Rules for how work moves, how commitments are made between people, and how priorities are resolved when they collide.

Team-Led Installation is for teams whose work is interdependent.

Shared Execution Rules replace constant coordination

Without Shared Execution Rules, managers compensate manually. Work only holds because someone keeps asking, reminding, checking, and escalating.

This can work while volume is manageable. As volume increases, commitments begin to drop in the handoffs between people.

What Team-Led Installation puts in place

It includes individual implementation and establishes the team's own Shared Execution Rules for work that crosses between people.

These Shared Execution Rules do more than document procedures. They give the team a shared operating logic for handling workload, holding commitments, and keeping execution stable as pressure builds.

– How work enters the team

– How commitments are made and honored between people

– How work that crosses between people is taken to completion

Because Team-Led Installation includes individual implementation, a team can begin with Team-Led Installation even if no one has completed the Workshop.

Where AI agents take part in the team's work, they execute within a team member's Execution Environment, under that person's accountability. When their work passes to someone else, the team's Shared Execution Rules govern it.

Installation format

Team-Led Installation is delivered inside the team's real operating environment.

– A minimum of two consecutive face-to-face installation days

– Application to the team's current workload, priorities, and commitments

– Shared Execution Rules established for the team's execution context

– A minimum three-month installation period with live online follow-up sessions

The team works on its real workload during the installation. The Operating Model is applied immediately to ongoing work, decisions, commitments, and coordination across the team.

The follow-up sessions support the team as the Operating Model and its Shared Execution Rules become the default way work is handled across the team. They are defined with the team during the initial installation days. Some sessions may involve the full team. Others may focus on specific roles, handoffs, or situations that require additional stabilization.

The installation does not require changes to reporting structures, tools, or formal roles. It changes how work, commitments, and execution are handled across the team.

Relationship to the Operating Model

The Workshop implements the Operating Model in the work of each participating person.

Team-Led Installation implements the Operating Model in every team member's work and establishes the team's own Shared Execution Rules governing work that crosses between team members.

Organizational Installation implements the Operating Model for everyone across the organization and establishes the organization's own Shared Execution Rules governing work that crosses teams and organizational units.

One Operating Model. Different Execution Contexts.

Organizations engage OTC to strengthen the way work is executed: in individual work, within a team, or across multiple teams and business units. Each pathway applies whether the work is executed by people, AI agents, or both.

	Workshop	Team-Led Installation	Organizational Installation
Focus	The individual's own work	Work between people inside the team	Work between teams and organizational units
The question it answers	How do I handle my own workload under pressure?	How does work hold as it moves through our team?	How does work hold across our organization?
What changes	Individuals handle their own work more reliably	The manager is no longer the only coordination layer	Teams coordinate more reliably across the organization
What is put in place	Structure inside one person's work	Shared Execution Rules within the team	Shared Execution Rules across teams and units
What breaks without it	Commitments drop inside one person's work	Commitments drop as work moves between people on the team	Commitments drop as work moves between teams
Who carries the structure	Each person, for themselves	The team, by its Shared Execution Rules	The organization, by its Shared Execution Rules
How far it reaches	Across one person's own work	Across a whole team	Across multiple teams and units